

# Your Marketplace for Engaging Policy www.Poligage.com

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Poligage is the first on-demand marketplace for public policy insights and government affairs services, offering flexible engagement with a network of ~200 experts across ten key knowledge areas who are available for consultations, projects, and other services.



Geopolitical Intelligence & National Security



U.S. Federal Government



**U.S.** Congress



U.S. State & Municipal Governments



**Global Trade & Economics** 



International Organizations



Sectors & Industries



**Key Policy Issues** 



Communications & Reputation



Partnerships & Event Management



#### **WORLD-CLASS**

Membership in the Poligage Experts Network is by referral and invitation only. All members possess at least 15 years of definitive experience and have strong consulting credentials.



#### **FLEXIBLE**

Choose the right Expert or Firm for the situation you need, only when you need them. Save yourself critical time and money by sourcing expertise cost effectively.



#### **TRANSPARENT**

Sign off on the experts to be utilized and the price quote for your service before the consultation is scheduled or project begins. No more billing surprises. Poligage and our virtual network of experts are available for a variety of insights, projects, advocacy, and reputation-related efforts.



#### **EXPERT ENGAGEMENT**

- 30- and 60-minute virtual private consultations
- Speakers, panels, and virtual advisory boards
- Focus groups and problemsolving workshops
- "Second opinion" review sessions
- Crowdsourcing of ideas or reactions



#### **PROJECTS**

- Executive overview memos
- Legislative and rule-making tracking
- Research memos and reports
- Scene-setters
- Briefing books
- Policy assessments, such as ESG materiality assessments



#### **ADVOCACY & REPUTATION SERVICES**

- Meetings with government leaders & influencers
- Stakeholder analysis & targeting
- Talking points & speeches
- Communication frameworks
- Media engagement strategies
- Media training services

### **How It Works: Four Simple Steps**



#### STEP 1: REQUEST PROPOSAL

You share the overview of your questions or insight/advice needs with a Poligage Concierge to generate an Account Agreement.



## STEP 2: REVIEW OPTIONS

Any time you request expertise, your Poligage Concierge will share potential experts and engagement options with you within 2 business days.



## STEP 3: MAKE SELECTION

You select your expert(s) to work with or interview; Poligage provides an engagement agreement for your signatures once expert(s) is selected.



## STEP 4: ENGAGE

Poligage will manage the engagement(s) timeline and deductions from your account balance.

Poligage expertise is accessible through subscriptions starting as low as \$1,000 per month. Bids will be sought for any consultation or project so clients know what they will be charged before the engagement begins.

## The Poligage Leadership Team has 200 combined years in public policy and the government affairs industry, as well as in technology.



Christine Davies
Founder and CEO
20+ years in leadership roles
at nexus of public and
private sectors



Jim Messina
Advisor
CEO of The Messina Group,
former Campaign Manager for
Obama-Biden 2012



Ed Ingle
Advisor
President of New Lantern
Partners, former Gov Affairs
leader at Microsoft



Conrad Woody
Advisor
Partner and Head of Odgers
Berndtson's U.S. Government
Affairs Practice



Ashley Davis
Advisor
Lead Principal at West Front
Strategies, former Bush
White House Appointee



Joseph Jordan
Advisor
President & CEO of
Actuparo, Former CEO of
FedBid and Supplier.ai



Judy Benn
Advisor
CEO of Unalome Strategies,
former Exec Dir of AMCHAM
Thailand and Myanmar



Avi Millman
Advisor
Accomplished SaaS and mobile
entrepreneur (Stray Boots,
InVison, Immersion)



Scott Norville
Advisor
Global Head of Business
Development at Cartken,
formerly Disney and YouTube

## **Customer Case Studies**



A major embassy requested bids and engaged a Poligage Expert to produce a ten-page guide on the latest rules regarding e-commerce and related customs issues in the United States. The expert then led a 60-minute webinar to discuss the guide and answer questions from a group of that country's business executives who were invited by the embassy to participate.



PhRMA, the global trade association of the U.S. pharmaceutical industry, engaged six Poligage experts for three hours each to provide updates and perspective on how they could best advocate on a specific policy issue. The Poligage Experts also engaged in one-on-one coaching with members of the trade association to discuss and optimize their advocacy approach to key global stakeholders on this important policy issue.



A Fortune 100 company engaged the Poligage Experts Network multiple times for insights into the U.S.-China relationship and analysis of potential options for U.S.-China economic decoupling, including emerging new supply chain regulations.

## **Sample Poligage Experts**



Peter Allgeier Nauset Advisors Global Trade; served as Deputy USTR and US Ambassador to the World Trade Organization



Anne Clawson
Cascade Strategies
Natural Resources and
Energy; former Alcoa and
National Alliance for Forest
Owners exec



Gareth Elliott
Sacramento Advocates
California State Gov; former
senior official in CA state
legislature and U.S.
Congress



Sarver Strategies
Political Communication;
former Deputy Head of
Public Affairs at US Dept of
Commerce



Paul Ramey
Drexwood Partners
Illinois State Gov; former gov
affairs leader for companies
and trade associations



Mark MacCarthy Georgetown Univ & Brookings Institution Technology policy and regulation, competition, privacy, and Al



Chrissa Pagitsas Pagitsas Advisors ESG and Sustainability; former head of ESG and green bond division at Fannie Mae



Rob Diamond Capitol Counsel Federal Gov; Head of Executive Branch and Infrastructure practice, former Biden aide



Kateryna Yushchenko Intermarium Strategy Ukraine and Europe; former KPMG executive and First Lady of Ukraine, advisor to numerous organizations



Marcus Courtney

Beeck Center for Innovation
Future of Work; former
executive at UNI Global, labor
policy analyst and advisor

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by referral only.
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least 15 years of definitive
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## **Potential Next Steps for the Open Talent Movement**

- 1. Identify government activity risk or opportunities of greatest interest
  - Labor classification
  - Tax and financial issues
  - Healthcare and other social benefits
  - Others
- 2. Crowdsource advice from policy experts to develop a government affairs engagement framework (i.e. three ideas per expert)
- 3. Determine which activities community members could manage internally vs engaging subject matter experts
- 4. Develop engagement schedule, assignments, and milestones